

EDUCATION PLAN

1st Year 1st Semester

No.	Subject		Hours/week					Subj. type	PC	Eval.	
	Name	Code	C	S	L	P	Indiv. stud.				
Compulsory subjects (C)											
1	Essentials of Business Management	UPB.15.M1.O.06-01	2	1	0	0	58	S	4	E	
2	Economics for Entrepreneurs	UPB.15.M1.O.06-02	2	1	0	0	58	A	4	E	
3	Human Capital Management in SMEs	UPB.15.M1.O.06-03	2	1	0	0	58	A	4	E	
4	Marketing	UPB.15.M1.O.06-04	2	2	0	0	44	S	4	E	
5	Scientific Research 1/ Practical stage 1	UPB.15.M1.O.06-05				12		S	10	V	
TOTAL compulsory subjects (C)			8	5	0	12			26	4E+1V	
Optional subjects (O)											
1	Communication & Negotiation Techniques	UPB.15.M1.A.06-06.a	2	1	0	0	58	S	4	V	
2	Business Ethics & Social Responsibility	UPB.15.M1.A.06-06.b	2	1	0	0	58	S	4	V	
TOTAL Optional subjects (O)			2	1	0	0			4	1V	
TOTAL Compulsory subjects (C) and Optional subjects (O)			10	6	0	12			30	4E+2V	
TOTAL hours / week			28								
Elective subjects (E)											
1	Proiectarea și managementul programelor educaționale	UPB.15.M1.L.06-01	2	1	0	0			5	E	
TOTAL Elective subjects (E)			2	1	0	0			5	1E	

1st Year 2nd Semester

No.	Subject		Hours/week					Subj. type	PC	Eval.	
	Name	Code	C	S	L	P	SI				
Compulsory subjects (C)											
1	Technology Entrepreneurship	UPB.15.M2.O.06-01	2	0	0	2	44	S	4	E	
2	Financial Management	UPB.15.M2.O.06-02	2	1	0	0	58	S	4	E	
3	Change Management	UPB.15.M2.O.06-03	2	1	0	0	58	A	4	E	
4	Operations Management	UPB.15.M2.O.06-04	2	1	0	0	58	S	4	E	
5	Scientific Research 2/ Practical stage 2	UPB.15.M2.O.06-05				12		S	10	V	
TOTAL compulsory subjects (C)			8	3	0	14			26	4E+1V	
Optional subjects (O)											
1	Innovation Management	UPB.15.M2.A.06-06.a	2	1	0	0	58	A	4	V	
2	Services Management	UPB.15.M2.A.06-06.b	2	1	0	0	58	A	4	V	
TOTAL Optional subjects (O)			2	1	0	0			4	1V	
TOTAL Compulsory subjects (C) and Optional subjects (O)			10	4	0	14			30	4E+2V	
TOTAL hours / week			28								
Elective subjects (E)											
1	Psihopedagogia adolescenților, tinerilor și adulților	UPB.15.M1.L.06-02	2	1	0	0	58		5	E	
2	Consiliere și orientare	UPB.15.M1.L.06-03	1	2	0	0	58		5	E	
TOTAL Elective subjects (E)			3	3	0	0			10	2E	

EDUCATION PLAN

2nd Year 1st Semester

No.	Subject		Hours/week					Subj. type	PC	Eval.
	Name	Code	C	S	L	P	Indiv. stud.			
Compulsory subjects (C)										
1	Project Management for Entrepreneurs	UPB.15.M3.O.06-01	2	0	0	1	58	S	4	E
2	Business Strategy & Business Plan Model Development	UPB.15.M3.O.06-02	2	2	0	0	44	A	4	E
3	Information Systems for Managers	UPB.15.M3.O.06-03	2	0	1	0	58	A	4	E
4	Organizational Behaviour & Leadership	UPB.15.M3.O.06-04	2	1	0	0	58	A	4	E
5	Scientific Research 3/ Practical stage 3	UPB.15.M3.O.06-05					12	S	10	V
TOTAL compulsory subjects (C)			8	3	1	13			26	4E+1V
Optional subjects (O)										
1	Business Risks Analysis & Management	UPB.15.M3.A.06-06.a	2	1	0	0	58	S	4	V
2	Market Research & Consumer Behaviour	UPB.15.M3.A.06-06.b	2	1	0	0	58	S	4	V
TOTAL Optional subjects (O)			2	1	0	0			4	1V
TOTAL Compulsory subjects (C) and Optional subjects (O)			10	4	1	13			30	4E+2V
TOTAL hours / week			28							
Elective subjects (E)										
1	Didactica domeniului și dezvoltării în didactica specializării (învățământ liceal, postliceal)	UPB.15.M1.L.06-04	2	1	0	0	58		5	E
2	Sociologia educației	UPB.15.M1.L.06-05	1	2	0	0	58		5	E
TOTAL Elective subjects (E)			3	3	0	0			10	2E

2nd Year 2nd Semester

No.	Subject		Hours/week					Subj. type	PC	Eval.
	Name	Code	C	S	L	P	SI			
Compulsory subjects (C)										
1	Practical stage for developing the scientific dissertation thesis	UPB.15.M4.0.06-01	0	0	0	8		S	10	V
2	Research for dissertation	UPB.15.M4.0.06-01	0	0	0	20		S	20	V
TOTAL compulsory subjects (C)			0	0	0	28			30	2V
Optional subjects (O)										
TOTAL Optional subjects (O)			0	0	0	0			0	-
TOTAL Compulsory subjects (C) and Optional subjects (O)			0	0	0	28			30	-
TOTAL hours / week			28							
Elective subjects (E)										
6	Practică pedagogică (învățământ liceal, postliceal)	UPB.15.M4.L.01-06	0	0	0	3	58		5	E
7	Examen de absolvire, Nivelul II	UPB.15.M4.L.01-07	0	0	0	3	58		5	E
TOTAL Elective subjects (E)			0	0	0	6			10	2E